

Company Profile 2023

OUR NEXT QUALITY, YOUR NEXT VALUE

HEAD OFFICE

ARUSHA INTERNATIONAL CONFERENCE CENTRE (AICC)

ROOM No. 302, 303, 327, 330 & 331

P.O.BOX 6268, Arusha - Tanzania

SCAN ME



WEBSITE: www.ebs.co.tz

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Our Brief History

SEEKING TO BECOME A "REAL PARTNER" THAT ASSISTS CLIENTS IN PURSUING GLOBAL BUSINESS DEVELOPMENT SOLUTIONS.

INTRODUCTION OF OUR SERVICES

Everlasting Business Solutions (EBS) is one of the leading professional service companies, providing Compliance and Assurance services, Risk Management, Training & Workshops, Project Management, Procurement Services, Human Resources Management, Information and Communication Technology, Business Advisory, and related services to clients. EBS finds its origin in Tanzania's first nationally active consultancy company founded in 2014.

Our team is delighted to present this profile which recaps our services, experience, and delivery capacity.

The company has a highly skilled knowledgeable experienced and diversified team of competent professionals who help organizations and individuals to reach their new heights.

Building on our continuing efforts to cultivate expertise and improve service quality in our core business values. We drive various strategic initiatives across EBS, aiming to garner and communicate the latest insights concerning major industries and to promote innovations for the resolution of social problems from a perspective that transcends industries nationally and internationally. By these means, we strive to support the sustained growth of both business enterprises and our economic society as a whole.

EBS Ltd is your Partner in the business and hence we assess each business separately with a complete focus on its strategic development.

Our Purpose

EBS makes an impact that matter

- Every day we challenge ourselves to do what matters most for clients, for our people, and society.
- We serve clients distinctively, bringing innovative insights, solving complex challenges, and unlocking sustainable development growth.
- We inspire our talented professionals to deliver outstanding value to clients, providing an exceptional career experience and an inclusive and collaborative culture.
- We contribute to society, building confidence and trust in the business environment, upholding the integrity of organizations, and supporting our communities..



SELINA J WAMBURA
MANAGING DIRECTOR

Our shared values guide the way we behave to make a positive, enduring impact

- a) Integrity
- b) Outstanding value to a business environment and clients
- c) Commitment to each other
- d) Strength from cultural diversity

Our Vision & Mission

Vision

To provide professional and innovative solutions that empower businesses to reach their full potential.

Mission

To serve our customers better, stay relevant in their businesses, and form continuity mutual development.

Our values are our strong points

- Ethics,
- Confidentiality,
- Reliability,
- Professionalism

Our management philosophy

Innovation for clients

Offer intellectual professional services that exceed the expectations of our clients.

Create an organization capable of bringing all capabilities to bear in response to a multitude of clients' needs, and provide services abundant in creativity and foresight.

Our Team Talents

Respect the individuality of each person, and create a fulfilling workplace in which individuals can make full use of their abilities. Each gains satisfaction from their work in realizing a fulfilling lifestyle, taking responsibility to train and develop themselves as professionals and as member of a team.

Our strength

EBS is focused on contributing to the growth of business enterprises and our economic society overall in our role as a comprehensive professional services Company, capitalizing on the trust we have earned over the years and taking full advantage of our extensive knowledge and global network we build and share.

1. The ability to collaborate to address complex challenges is an integral part of our strength.

We constantly strive to improve the value and quality of our services in individual fields, including Leadership, Finance, Management, Training & Workshops, and ICT services.

We also work closely with our customers to strengthen our ability to collaborate professionally across diverse fields of specialty to be better able to respond to the needs of clients and society addressing complex global challenges.

2. The ability to build trust, which we have fostered over the years, is the foundation of our value creation.

Since our founding, we have worked to ensure fairness in the corporate world and our economic society and to protect the trustworthiness of our customers by providing accurate and excellent business services. This track record has helped us build trust that now serves as the foundation of EBS's value creation.

We are also further building trust by constantly maximizing our ability to respond to client needs. For example, we have realized high-quality audits by adopting audit manuals that conform to the International Standards on Auditing and by introducing and operating a common global quality management system.

We have also established strict quality management systems aligned to EBS's professional standards in our other core businesses.

Our solution-tailored approach

Our perfection is based not only on our professionalism but also on the speed, confidentiality, and quality of our work and the amount of urgency with which we handle and execute every assignment to deliver it on time.

Commitment

EBS is purely committed to exceeding our client's expectations and takes pride in the ability to provide a personal and unique experience. We carefully analyze your needs and act accordingly while believing as our customer you will realize many benefits from working with us on any assignment.

We have a good team of qualified staff to conduct assignments on time after eliciting your requirements and selecting a good working model and a team with genuine enthusiasm for building a long-standing relationship with you.

OUR CORE SERVICES

In EBS we believe *"Growth is never by mere chance; it is the result of forces working together."* That is why we combine the following core services for our clients.



COMPLIANCE SERVICES

We aim to help organizations and businesses to remain up-to-date with governmental sets of rules & regulations and industry standards. It includes services across multiple areas such as accounting, economic factors, environmental factors, public interest, risk management, registrations, and startup compliance

Adherence to certain rules and regulations is crucial for the ethical and successful running of a business. It establishes a standard for businesses to live up to and provides a framework of the dos and don'ts of an organization and its employees.

Hence we focus in;

- Enhances Reputation,
- Creates a healthy work environment
- Improves operations
- Prevents legal problems
- Provides financial assistance - to meet several standards in terms of taxes and accounting
- Improves public relations

BUSINESS ADVISORY

EBS provides professional financial & Accounting, Strategic Human Capital Management, Strategic Private and Public Procurement, and Information and communication technology service that gives business advice and helps make strategic plans with business owners or decision makers of a company or Business.

EBS is unlimited to any business, no matter the size, helping them make great decisions that will target their goals and financial needs while managing potential risks that may arise.

RISK MANAGEMENT

We focus on helping Business owners, management, investors, and leaders to business to create a framework and standards that support business processes and operations in finding, assessing, and controlling threats to business growth and sustainability in strategic risk, compliance risk, operational risk, and reputational risk.

We use global risk measurement standards and frameworks like standard deviation, Sharpe ratio, beta, Earnings At Risk (EAR), Value At Risk (VAR), and Economic Value of Equity (EVE); for risk assessment, risk profiles, risk treatment, and risk preparation for every new product and strategy.

TRAINING AND WORKSHOP

EBS aims to transform lives while creating strong, vibrant businesses and communities through training."

We believe in today's diversifying economy and changing industry needs require a labor force that is skilled, versatile, and highly competitive.

With those drives; EBS invests in providing leadership in training and workforce development to drive a responsive, flexible, and quality training system to meet the needs of the industry and build a strong and successful future for our community.

The Department of Training and Workshop manages EBS Business investment in Accredited Training, Career Planning and Development, Workforce Development, Apprenticeship, vocational education, and training. We work together with individuals, employers, businesses, and industry and training providers to build a skilled workforce for the future through our practical, competitive, and attractive Approach to skills development.

Our courses are substantial and impassively to individuals and businesses in both Public and private ownership delivered through Inductive, Tailored On-the-job, Off-the-job, Online, and Business trips.

PROJECT MANAGEMENT

EBS consults by leading business in Project management through all the project cycles to achieve all project goals within the given constraints such planning-Induction to Development-Closure stages and organization of a company's resources to move a specific task, event, or duty towards completion.

We Train all stages of project management including Result Based Monitoring Evaluation and Learning (RB MEL) and ensure Business Projects follow Global Project management Standards from Project Management Institute (PMI).

PROCUREMENT SERVICES

The main focus of this service is to help Businesses in requisitioning people-based services at an enterprise level with an agreed-upon scope and deliverables. We strategically outsource labor to an individual or organization for a specific project.

The procurement management service process includes sourcing, requisitioning, ordering, expediting, inspection, and reconciliation for both Public and private institutions.

Our core Procurement scope of services covers the following activities:

- Purchasing/Sourcing and Market Expertise.
- Desk and Shop Expediting Services.
- Quality Surveillance (Test / Inspections)
- Traffic & Logistics Expertise.

HUMAN RESOURCE MANAGEMENT

EBS helps Business and company to strategize and provide a coherent approach to the effective and efficient management of people to make sure the business gain a competitive advantage through talent management, compensation and employee benefits, training and development, compliance, and workplace safety.

EBS focuses to maximize employee performance in service of an employer's strategic objectives.

Our core Human Resource Services;

- Recruiting, hiring, and retaining talent. (Talent acquisition)
- Employee engagement.
- Performance management.
- Compensation and benefits.
- HR Strategy Development and training.
- HR Risk management.
- HR Audits and legal compliance.

INFORMATION COMMUNICATION AND TECHNOLOGY SERVICE

Our ICT services help business Technology aspects that are used to transmit process, store, create, display- share, or exchange information by electronic means.

We focus on outsourcing the responsibility for maintaining and anticipating the need for, a range of processes and functions, ostensibly for improved operations and reduced budgetary expenditures through the reduction of directly-employed engagement.

Our core ICT service includes;

- Graphics & Design
- Digital Marketing
- Data Communication & Networking
- Computer Hardware and Software License Training
- Software development

OUR COMPLIANCE STATUS

THE BUSINESS REGISTRATIONS AND LICENSING AGENCY (BRELA)

- The Company is registered by Certificate of Incorporation number - **120360**

TANZANIA REVENUE AUTHORITY (TRA)

- Company's TIN# **128-052-291**
- Company's VRN# **40-022508-C**
- Certificate of Registered Tax Consultant

PROJECT MANAGEMENT INSTITUTE

- Provide global project management standards
- Licensed project management consultancy

CISCO AUTHORIZED TRAINING CENTRE

- CCENT - cisco certified entry networking technician
- CCNA - cisco certified network associate
- CCNP - cisco certified network professional

OTHER REGISTRATIONS & SUBSCRIPTIONS

- Valid Business License
- Tanzania Association of Accountants

STAFF BRIEF PROFILE



Managing Director

Ms. Selina Wambura Currently is a managing Director of Everlasting Business Solutions (EBS) Ltd.

On-going PhD in Economics from Swiss school of management, MBA, Bachelor Degree in Accountancy, Bachelor degree in Accountancy with Forensic Accounting and Auditing. She obtained different award Certificates in Management, Leadership, and Taxation also a certified Accountant professional under -ACCA, with over 15 years of Experience in Management, Leadership, Consultancy, Training, Taxation, Finance, Forensic Accounting and Auditing. She has been working as Accountant, Finance manager and Director within and Outside Tanzania.



Operation Management

Mr. Richard is an accomplished highly-organized Project Manager (PMP and CISA, CRISCS Certified) with MBA, Msc.MIS, PMICHA, and PGD-Leadership and over 10years of professional experience in managing complex projects In Capacity Building and Information Technology in a very Diversified Environment. He has participated and coordinated in different Multi-Donors Funded projects in Sudan, South Sudan, Kenya Uganda and DRC. World IT project as Project Coordinator for EAC. He is a veteran instructor/Facilitator with 13 years of experience in Planning and Implementing Management and leadership curriculum to students and Officials from different governments and Private sectors. Consultancy with the World Bank, UNOP, UNOCHA, IBRD. Passionate and highly effective with success in instructional strategies to develop Human capital competence and professional academic skills for different organizations performance increase. His diverse skills in Management, Leadership, Project, Training and Information Technology have equipped him with useful skills and



Business Consultant

Jossiah Robert Lyaku is a highly-effective operations and project management professional with a strong background in ICT. With over a decade of experience, Jossiah has a proven track record of delivering practical solutions to complex financial and social problems. He possesses a results-driven mindset and excels in leading all stages of software development projects.

Jossiah is known for his exceptional coordination and direction of project-based efforts, demonstrating the ability to manage, motivate, negotiate, train and guide teams effectively. He thrives in fast-paced, technology-driven environments and is quick to learn and adapt to new technologies, staying ahead of industry trends.

With proficiency in a wide range of computer systems, languages, tools, and testing methodologies, Jossiah is a versatile professional. He is equally comfortable working in team-oriented and self-directed settings, showcasing his ability to collaborate effectively with diverse stakeholders.



Financial Mentor & Business Consultant

Baltazary Sauanaky is a professional accountant, financial mentor and business consultant.

He has Masters of Science in finance and investment (Coventry University UK), Certified public accountant CPA (T), and Diploma in small business administration (SBA) Scranton Pennsylvania (USA) BSc. Accounting and finance Mzumbe University.

He has over 30 years of experience in overall financial and accounting management, working in government and various private organisations. His areas of interest include mentorship in all business ventures results management, education in Project management and Investments.



Training Co-Ordinator & Business Consultant

Mr. Ibrahim is holding Bachelor in Information Technology and Master of Business Administration in Information Technology Management. He is experienced Facilitator and Trainer, taught in different seminars and workshops within and outside Tanzania. Has lecturing different higher learning institutions in Tanzania, and he is a senior business analyst and consultant with over 9 years' experience in Management. He has Expatriate in Information Technology, Cyber Security, Database Administration, Customer Service, Strategic Management, Entrepreneurship, Leadership, Project management. Also, has participating in formulating competitive strategies for successful business startups, Colleges, NGOs and Schools.



Accountant

Mr. Joseph Bangili he holds Bachelor Degree in Accounting and Finance and Masters in Business Administration also he is contineuing with CPA-T studies. He is a Tax and Auditing Consultant with over ten years' experience in providing Financial consultancy and projects management services in Tanzania and outside Tanzaia. He possesses high interpersonal, communication and problem-solving skills, very dedicated and a hard worker.



Procurement Coordinator

Mrs. Gifeta Edmo Materu hold a Bachelor Degree in Accounting also a certified Project Management consultant with over 9 years' experience in the industry. She is an Expert in Accounting, Procurement, Finance, Project Management and Customer Service. She possesses high interpersonal, communication, analytical and problem-solving skills, highly motivated and a hard worker. She worked with different multinational companies and organizations such as Multichoice Tanzania Ltd and others



Tax Advisor

Mrs. Rahma holds a Bachelor Degree in Economics and Finance and holds post graduates Certificate in Taxation and Auditing while pursuing professional studies in CPA Tanzania. She joined Everlasting Business Solution early in 2018 as an Assistant Accountant and Financial Controller. She has experience of over 5 years in providing auditing, accounting and tax advisory services to various clients. She is currently pursuing Master of Accounting and Finance (MAF) at Institute of Accountancy Arusha.



Assistant Accountant

Ms. Florentina S. Sangi holds a Bachelor Degree in Accounting and Finance currently is pursuing her Certified Public Accountant (CPA) under the National Board of Accountants and Auditors of Tanzania (NBAA). She has over 5 years' experience in accounting, auditing, and financial consulting services. Florentina specialized in the provision of services to companies in the financial services sector.



Assistant Accountant

Ms. Edina Richard Nkini is an Accountant with Bachelor Degree in Accounting and Finance from Mzumbe University currently pursuing final level of Certified Public Accountant (CPA-T). She served in several organizations and companies for several years. In particular, she is an expert in Auditing, Financial Analysis and Tax planning.



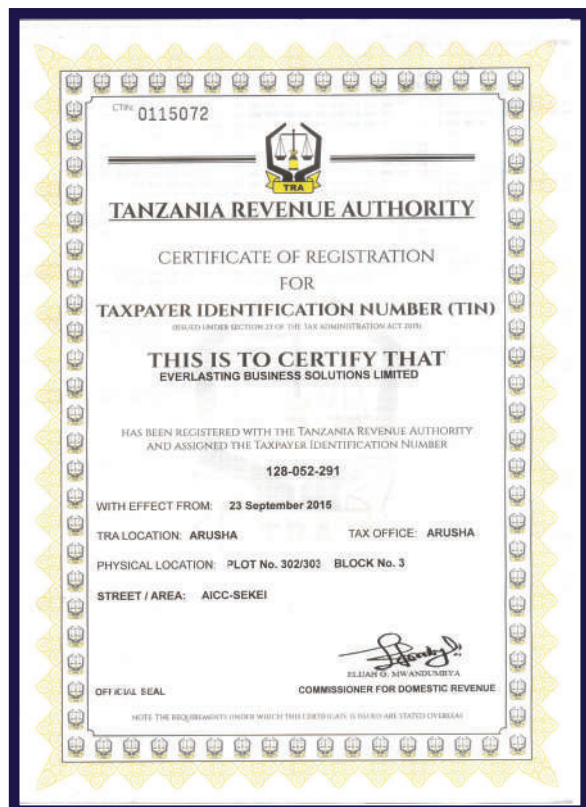
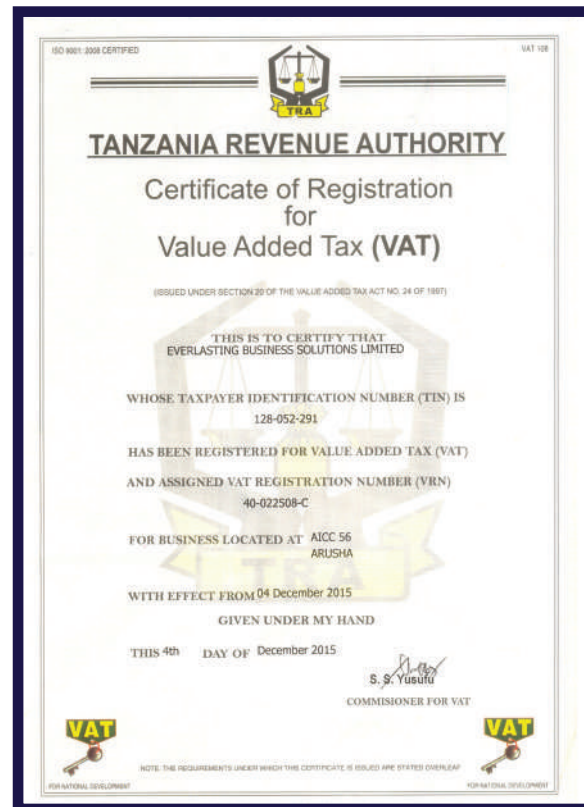
Senior Digital Marketing Expert

Paul Salewi is a Google certified Digital Marketing Expert, and holds a Bachelor Degree in Computer Science Graduate since 2014. His longstanding competence in Computer science, Planning, and Analysis alongside soft skills mastery has enabled him to earn major stake in delivering and working with the best ICT companies and Government ministries offices in Tanzania and outside as the instructor at several colleges. He is public speaker in Digital marketing platforms.



Branding & Design specialist

Deogratus Paul is Adobe Certified Professional specialized in Marketing. Graduate since 2017 and holds a Bachelor Degree of Computer Science. His skills have longstanding competence in Exterior and Interior designs for Corporates and individual projects. He is also Digital marketing pro. He makes our team to have a brilliant and unique ideas in marketing and branding aspects.





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